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MSPL-17

**M.B.A. DEGREE EXAMINATION —
DECEMBER, 2019.**

First Year

HUMAN RESOURCES MANAGEMENT

Time : 3 hours

Maximum marks : 75

PART A — (3 × 5 = 15 marks)

Answer any THREE questions.

1. State the objectives of human resource management.
2. Distinguish between job rotation and job enlargement.
3. Mention the needs of training.
4. Discuss the merits and demerits of time wage system.
5. Explain the constitution, purpose and duties of 'Joint Work Councils'.

PART B — (4 × 15 = 60 marks)

Answer any FOUR questions.

6. Explain the various managerial and operating functions adopted by HR department.
 7. Explain the sources of recruitment.
 8. What are 'Management Development Programmes'? Explain the advantages and limitations to the organisations.
 9. Explain the various methods and modern techniques of Performance Appraisal.
 10. Discuss the Trade Union's contemporary role in managing the workforce with particular reference to MNC's in India.
 11. Briefly explain the different kinds of incentive plans.
 12. Explain the criteria for the measurement of the degree of QWL.
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MSPL-19

**M.B.A. DEGREE EXAMINATION —
DECEMBER 2019.**

First Year

RESEARCH METHODS

Time: 3 hours

Maximum marks : 75

PART A — (3 × 5 = 15 marks)

Answer any **THREE** questions.

1. Bring out the various steps of scientific research.
2. Explain and illustrate the procedure for selecting a random sampling.
3. Discuss the merits and demerits of observation method.
4. Explain the different types of Parametric Tests with examples.
5. What is the process of preparing 'Index'? Explain the norms for using an Index.

PART B — (4 × 15 = 60 marks)

Answer any FOUR questions.

6. Explain the points to be considered in the process of identifying a research problem.
7. Enumerate various sampling techniques.
8. What is tabulation? State the requirement of table.
9. What are the limitations of Two way ANOVA? What type of problems may be encountered?
10. What is report? Explain the Characteristics of a good research report?
11. What is meant by Data Coding? Describe various essentials of coding.
12. What are the criteria used for choice of 'Research Design'? Explain the process of Research design.

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MSPL-100

**M.B.A. DEGREE EXAMINATION —
DECEMBER, 2019.**

First Year

OVERVIEW OF MARITIME BUSINESS

Time : 3 hours

Maximum marks : 75

PART A — (3 × 5 = 15 marks)

Answer any THREE questions.

1. Discuss the Latitude and Longitude and how it helps to locate the points on earth.
2. Write a short note on Consortium Shipping.
3. Briefly explain the important conventions of IMO towards the maritime trade.
4. What is the significance of Canals and Waterways?
5. Analyse the need and emergence of 'Multimodalism'.

PART B — (4 × 15 = 60 marks)

Answer any FOUR questions.

6. Briefly explain the issues that arise due to fluctuations in the maritime business.
7. Describe briefly the role of NVOCC's MTO's and Freight Forwarders in Containerisation trade.
8. Tabulate the various features of time charter, voyage charter and bareboat charter.
9. Describe the functions of Bill of Lading. What are the different types of Bill of Lading followed in practice?
10. Who is a freight forwarder? Discuss in detail the role of freight forwarder.
11. Explain the role of International Maritime Organization (IMO). Analyse the important conventions recommended by IMO on shipping.
12. Explain the safety and environmental issues affecting ships and port facilities.

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MSPL-101

**M.B.A. DEGREE EXAMINATION —
DECEMBER, 2019.**

First Year

MARITIME ECONOMICS

Time : 3 hours

Maximum marks : 75

PART A — (3 × 5 = 15 marks)

Answer any THREE questions.

1. Explain trade cycles and the causes for the occurrence of trade cycles.
2. Bring out the structure and organisation of Shipping Industry.
3. Enumerate the reasons for increasing demand for shipping industries and services.
4. Write a note on productivity and supply trends.
5. What do you mean by 'Forecasting'? What are the techniques involved in maritime forecast?

PART B — (4 × 15 = 60 marks)

Answer any FOUR questions.

6. Discuss the relationship between Managerial Economics and Business Decision Making.
7. Briefly explain the relevant costs for shipping industry.
8. Explain the freight determination under oligopoly market.
9. Analyse the profile of supply of shipping and the factors influencing the supply of shipping.
10. Discuss the significance of forecasting in Maritime Business.
11. Demand and Supply in shipping Industry depends upon confluence of demand function and supply function- Elaborate the statement.
12. Explain the fixed costs and variable costs in shipping. Analyse the classification of costs in shipping.

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MSPL-102

**M.B.A. DEGREE EXAMINATION –
DECEMBER, 2019.**

First Year

PORTS AND TERMINALS MANAGEMENT

Time : 3 hours

Maximum marks : 75

PART A — (3 × 5 = 15 marks)

Answer any THREE questions.

1. Mention the location characteristics of ports.
2. State the performance indicators and services offered by ports.
3. Detail the various IT. Systems followed for safe navigation in Port.
4. Give a brief account of Greenfield Port Development of minor ports.
5. What is ISPS compliant port? How this code provides measures of safety of cargo?

PART B — (4 × 15 = 60 marks)

Answer any FOUR questions.

6. Discuss the factors affecting the future of Ports and Terminals.
 7. What are the performance indicators and services offered by ports?
 8. Explain the procedure for allocation of a berth.
 9. Explain the Cabotage law and Practices affecting coastal movement of cargo.
 10. Explain the need for Port security. Do you think the present ISPS Code can able to provide the Security?
 11. Write a comparative analysis on Coastal Shipping Vs Inland Movement.
 12. Discuss the features of Dock Safety.
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