# **Certificate Programme in NGO Management**

### CNM 1 INTRODUCTION TO NGO MANAGEMENT

**Block 1: Concepts and Functions of NGOs:** NGOs: An Introduction - NGO Environment - Issues in NGO Management - Problem Identification

**Block 2: Strategy and Planning:** Elements of Strategy - SWOT Analysis - Process of Management

**Block 3: Communication Skills:** Importance and Scope of Communication Skills - Interpersonal and Group Communication - IT and Web Application - Reporting

# CNM 2 MANAGEMENT FUNCTIONS

**Block 1: Administration of NGOs:** Legal Procedures - Office Procedure and Documentation - Basics of Accounting - Budgeting

**Block 2: Marketing:** Principles of Marketing - Social Marketing - Information, Education and Communication

**Block 3:** Project Management: Project Planning - Scheduling - Monitoring & Evaluation

Block 4: Resource Mobilization: Proposal Development - Fund Raising

# CNM 3

### **HEALTH CARE MANAGEMENT**

**Block 1: Primary Health Care Management:** National Health Policies - NRHM and Role of NGOs - NACP – III and other National Health Programmes - Role of NGOs in PHC

**Block 2: Social Issues:** Health and Environment - HIV / AIDS Social Context - Poverty - Gender and Health

**Block 3: Skills in Health Management:** Health Situational Analysis - Networking and Advocacy - Community Mobilization - Public Private Partnership in Health Sector